

2017

Low Beds,
Sidelifters,
Tri-Axles,
Superlinks,
Steeplecks,
Rollbacks with Cranes
Rigging

**Jacobs
Transport**

010 200 9946



COMPANY
PROFILE

1. Company Profile

1.1. About Jacobs Transport

Jacobs Transport was founded in 1999 by two determined brothers, Gys and Seun Jacobs.

They both saw the need in the market for a reliable specialized transport service. And so, Jacobs Transport was born.

Starting with one second-hand crane truck, they ascribe their success and growth of this Christian based Company to Dedication, Honesty, Reliability and Affordability.

Due to the excellent service provided by Jacobs Transport throughout the years, we have built long-standing relationships with our customers. In time and based on our client's requirements, additional services and capabilities have been added. The fleet expanded drastically with a wide variety of vehicles and equipment now available.

Jacobs Transport offers:

- 18 years' expertise in a very specialised field
- Machine moving & Rigging
- One-stop shop for Abnormal Loads
- Permits and escorts as well as route approvals
- Border Clearance to all neighbouring countries and into Africa
- Hazardous Chemicals transport certified
- Explosives transport certified
- An ISO 9001: 2015 Compliant Company
- GIT cover included of R 1000 000.-
- A core fleet that includes:
 - Sidelifters
 - Lowbeds (Abnormal)
 - Rollbacks
 - Extendable Trailers
 - Links & Flat Decks
 - Crane Trucks of various sizes and reaches
 - Hidrokon - 165ton truck mounted crane & lots more

Simply put, Jacobs Transport's strives to be a reliable and ethical company providing our clients with the most efficient service possible. Our biggest assets are our professional and dedicated staff and state of the art equipment.

We value our clients, suppliers and service providers and will honor our commitments in line with this mission statement.

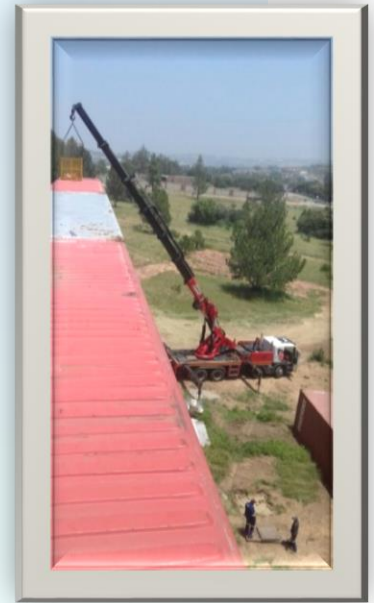


1.2. Company History

Below highlights of our Company history give an indication of the growth and continuous development of our expertise in this specialized field:



- 1999 Company opened and originally based in Vereeniging
- 1999 Started with cross haul project for a major Durban based company
- 2001 Fleet size increased to 4 trucks and moved Company premises to a larger site
- 2005 Involved in the HIV-AIDS mobile clinics project
- 2006 Assisted "Bright Kid Foundation" with the establishment of schools in the rural areas



- 2008 Successfully involved with Big Game Transport
- 2008 Formally introduced Rigging as a Company expertise
- 2009 For Mandela's Funeral we have been on standby to move the broadcasting units
- 2010 Involved in the setup and relocation of all containers in the South African World Cup



- 2011 Moved Company premises to City Deep, Johannesburg
- 2011 Successfully involved with the Rock band U2's stage movement and rigging
- 2011 Involved with the yearly Secunda Maintenance shutdown
- 2012 Successfully involved with the EFC Cage Fighting project, this is a continuous project
- 2013 Involved first time with the "Nedbank Million Dollar Challenge" this is yearly project
- 2015 Heineken promo branded truck
- 2015 Erecting large

Billboards along N3 highway from Gilooly's to Buccleuch

- 2016 Emthonjeni Children's Foundation relocating to new premises
- 2016 New fuel tank installations at BMW S.A Roslyn
- 2016 Transport of special steel for roof structure Mall of Africa
- 2017 Erecting large billboard next to N3 @ Mall of Africa



1.3. Company Management & Philosophy

“To be the Leader in diverse Transport and Logistics Services in Southern Africa”

We strive to achieve this by making it as easy as possible to do business with us. The owners and founders of our Company lead by example, always heavily involved, and committed to best business practices.

With this in mind, the quality management system ISO9001: 2015 has been introduced and implemented during 2016. By following this internationally accepted standard for quality management to streamline our business, we feel confident of handling the internal as well as the external environment to the mutually beneficial advantage of our clients and the Company.

Following advantages and main focuses in our business:

- We have implemented appropriated management systems
- The procedures are controlled and documented
- Our staff is knowledgeable and competent that are guided by the appropriate systems as defined by documented procedures
- We have a business that is structurally well maintained
- Have defined basis for “continually improving”

All of this amounts to our service offering meeting the client’s required needs with the least amount of hassles.

Quality is inherent as a natural consequence of our process management!



Gys Jacobs



Seun Jacobs

2. Jacobs Transport Clients

Jacobs manages a variety of operations for various clients of different product types and industries sectors.

For each industry, Jacobs provides the services required by the client in terms of the management of the operational processes involved in the transport. Any non-conformance identified is investigated and corrected with urgency to resolve the problem and prevent a reoccurrence.

We deliver services across the following industry sectors:

- Container and Container Conversions
- Fuel Tanks and Placing
- Park Homes
- Generators
- Abnormal cargo
- LPG Tanks
- Explosives
- Hazardous Chemicals
- Mining and Construction
- Industrial Electrical
- Telecommunications
- Engineering

3. Yard Details

We are based in Alrode, Alberton with easy access to major highways. Our premises are owned and on a large 16000sqm walled and security fenced premises.

We are a 24/7 operation and CCTV cameras are fitted extensively.

In 2016 huge fuel tanks, have been installed with a capacity of around 160 000l giving us a 40 day independence.



4. Vehicles & Fleet Specifications

Flexibility is key to the success of Jacobs to cater for all our clients' requirements.

We constantly rejuvenate our fleet and add, in short, we can supply:

- 3 ton to 36 ton range crane trucks
- 18 ton to 32 ton truck tractors with flat deck and dropsides
- vehicle mounted cranes,
- dangerous goods vehicles
- abnormal load vehicles

Jacobs offers a comprehensive fleet enhanced by a pool of carefully selected and highly skilled drivers and crew providing customer service of the highest levels. This comprehensive fleet consists of the following configurations:

Truck Type	Default Trailer Size	Crane Lifting Capacity	Optional Trailer Size	Max Transport Capacity (STD Trailer) (OPT Trailer)	
Rigid Behind Cab-Mount Crane Trucks	6m	2,2t - 3,5t	6m	5t	12t
Heavy Truck Tractor Behind Cab-Mount Crane Trucks	12m	5,5t - 6t	6m	10t	24t
Rear-Mount Crane Trucks	6m	6t	12m	6t	18t
Heavy Rear-Mount Crane Trucks	6m	7t - 13t	10m	12t	22t
Truck Tractor Behind Cab-Mount Crane Trucks	12m	3t	6m	24t	32t
No Crane Tri-axles	12m	NA	6m	24t	32t
Sidelifters	12m	28t	NA	28t	NA
Heavy Behind Cab-Mount Crane Trucks	NA	10t - 27t	6m - 10m	NA	10t
Lowbed No Crane Double Diff Trucks	AV Combo	NA	AV Combo	45t	75t
Forklifts	NA	3t -5t	NA	NA	NA
Stepdeck No Crane Double Diff Trucks	12m	NA	NA	24t	NA
Rollback Rigid Behind Cab-Mount Crane Trucks	6m	2,8t	6m	7,5t	15t
Extendable Heavy Behind Cab-Mount Crane Trucks	12m - 18m	13t	NA	24t - 15t	NA
Truck Mounted Mobile Crane Trucks	NA	5,6m (26,8t); 24,7m (4,4t)	NA	NA	NA

5. Jacobs Expertise

Customer Relations & New Business	Dual role ensures a smoother transition during on boarding, assist with Sales Queries and new business development
Customer Service Department	Sales Queries, Quote Requests – CSD Agents are dedicated to a base of clients that ensures a very high level of personalised services.
Operations & Planning Department	Deals with on-site requirements, drivers and Site Inspections as well as vehicle route planning
Tom Tom Telematics (Web fleet)	Vehicle track and trace capability. Live tracking and monitoring. Panic buttons in vehicles and armed response.
KPI management	Internal KPI's are in place to measure performance and initiate action plans to address deviations.
SHE (safety, health & environment) & Risk	Dedicated to all SHE related aspects
POD & Invoicing Department	Deals with POD tracking & tracing, capturing & POD related query resolution as well as Invoicing as per agreed procedure
Workshops	Dedicated to vehicle maintenance & breakdown assistance.
Keyfleet Management Systems	Fuel management system as well as key repair and maintenance scheduler.

6. Driver Training

Jacobs Driver training aims to develop, facilitate and improve driver competence in order to meet the Company and Industry expectations.

Jacobs Transport provides training programs with Jacobs's own training material on following key areas:

- Conveying of Dangerous Goods
- Rigging and Lifting Equipment
- Operate and safe handling of cranes

Jacobs also ensures that all drivers pass a medical examination on an annual basis.

7. Transport Key Performance Areas

Dedicated analytical function is provided by our CRMs

- Review and daily analysis of transport KPI's
- Corrective action is enforced
- Constant vehicle visibility throughout the distribution process.
- Actively involved in driving operational and process efficiencies.
- Results ensure the provision of a customer made solution.

8. Security & Tracking Systems

Live tracking systems are used to improve driver behaviour as well as improve security.

Jacobs has a Tracking Department which tracks and monitors all Jacobs vehicles. The Tracking Department has a full fleet tracking system where each vehicle in the Jacobs fleet has a tracking unit as well as a backup unit installed. Each unit is linked to the central tracking system where Tracking Controllers have visibility of the location of each vehicle. Each driver has contact with the Tracking department and his allocated Route Supervisor via cell phone for back up purposes.

Throughout every trip, a tracking report can also be pulled from the tracking system where the route of the vehicle is shown as well as the behavior of the driver in terms of speed, harsh breaking, any stops made and over revving. These reports can be pulled from the system during as well as after a trip.

This system provides the following detail:

- Live tracking of vehicles
- Measures traveling speed
- Measures vehicles fuel levels
- Highlights any vehicle abuse (Over revving, Harsh breaking and Cold Starting)
- Customised reports can be pulled on any driver or vehicle variable
- Additional benefits of the use of the tracking system are the following:
 - Vehicles fuel consumptions are improved
 - Vehicles engine life is pro-longed, as abuse is reduced

9. POD Control

Jacobs has an established standard operating procedure in place which ensures that there is stringent POD control throughout the transport function.

10. Cross Border

Distribution into the BLNS states requires compliance with the respective Customs Border Management procedures and requirements, goods are not permitted to go through the border unless certain documents accompany them therefore Jacobs ensures that the following is in place:

- All goods destined to Botswana, Lesotho, Namibia and Swaziland is accompanied by a tax invoice which is zero VAT rated, clear goods description and each line entry has values expressed in South African currency
- The invoice indicates the shippers name, address, registration number, VAT number as well as Exporter code number. Consignee's name and physical address, VAT registration number / Deferment account or IVCF certificates for the Lesotho transactions
- BLNS clients are fully registered as importers with their respective Revenue Authorities

11. Standard Operating Procedures (SOP's)

Jacobs Transport emphasises the highest level of service provision throughout all operations in accordance with Jacobs policy and the clients' requirements.

In order to ensure that such levels of service are provided, Jacobs documents all business rules and processes which are carried out in an operation in the form of formal Standard Operating Procedures complete with a step by step detailed explanation of how the process must be conducted together with comprehensive process flows. These SOPs are drawn up based on the processes which are carried out in the operation which is developed in accordance with the agreed upon business rules and requirements specifications between Jacobs and the client.

Standard Operating Procedure documents formalise best practices and are not only used for the day-to-day management of the operation but are also used as training material for all employees involved in the operation. The Standard Operating Procedures provides governance over all processes within the operation to allow for the provision of a joint platform for management.

These documents are also reviewed and updated to allow for process engineering. This documentation is drawn up in accordance with ISO 9001 standards which in turn provides for an ISO 9001 environment where the quality of service is at the highest level and provided throughout the entire operation.

12. Main Goals for 2017

With the implementation of ISO 9001 and the first phase (Sales) of an integrated process management system successful. Jacobs Transport plans to also implement phase two (Quotes) and three (Planning) in the next six months.

Phase one has already shown significant efficiencies that now need to be translated into opportunities. The main goals of Control, Visibility and Accountability have been achieved.

Where Jacobs Transport simply cannot assist with their own vehicles approved subcontractors will be used, following very strict approval processes, this allows a broadening of reach as well as services. Our goal here is to provide a 'one-stop' service to our clients that rely on our expertise to manage their projects.

Further vehicles will also be acquired and planning streamlined by looking at destination points and regular shipments planned for return trips. The next six months will be focused on places like Gaborone, Bloemfontein and Harrismith.

Jacobs Transport will attempt to further strengthen their position in the current target industry sectors as well as broadening their customer base in those newly targeted in the last six months.



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HR Planning / a SANAS Accredited BEE
Verification Agency, No BVA 110

B-BBEE VERIFICATION CERTIFICATE QUALIFYING SMALL ENTERPRISE

Independent Broad-Based Black Economic Empowerment verification done by
HR Planning Inc a SANAS Accredited BEE Verification Agency, No BVA 110 based on the B-BBEE Act 53 of 2003
and as per the Integrated Transport Sector Codes Vol.530, 21 Aug 2009 and the DTI Methodology.

LEVEL 1

PROCUREMENT RECOGNITION LEVEL: 135%

B-BBEE STATUS: GOOD CONTRIBUTOR

TOTAL POINTS SCORED: 102

VALUE-ADDED SUPPLIER: YES

Entity's name: **JACOBS TRANSPORT SA (PTY) LTD**
Registration no: 2012/140943/07 Effective black women ownership: 34.36%
VAT no: 4440262535 Effective black shareholding: 51.54%
Head Office, Location: Corner Garfield and
Goodwood Streets, Alrode
Alberton

Element	Weighting Points	Actual points
Code series 801: OWNERSHIP	28	27
Code series 802: MANAGEMENT CONTROL	27	0
Code series 803: EMPLOYMENT EQUITY	27	0
Code series 804: SKILLS DEVELOPMENT	25	0
Code series 805: PREFERENTIAL PROCUREMENT	25	25
Code series 806: ENTERPRISE DEVELOPMENT	25	25
Code series 807: SOCIO ECONOMIC DEVELOPMENT	25	25

Date of issue: 02/05/2017
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Certificate No: QSE L1 / JAC / 02052017

Authorized Signature:

B-BBEE Verification Manager

J Lourens

(Dipl. (J), Dipl. (GD), Dipl. (ITEC) Dipl. (C&G), BBBEE-MDP)



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We look forward to hearing from you soon! Should you have any queries do not hesitate to contact us.

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